

A hand is shown holding a globe. The globe is covered in a network of lines and dots, representing a global network or data. Several circular icons are floating around the globe, each containing a different symbol: a globe, a group of people, a dollar sign, a hand holding a plant, a wind turbine, and a bar chart. The background is dark and blurry.

# INVEST SMART

## ETHICAL GROWTH FUND

### ESG

Ethical investing no longer means lower  
returns

## DISCLAIMER

### WARNING

This publication is general information only, which means it does not take into account your investment objectives, financial situation or needs. You should therefore consider whether a particular recommendation is appropriate for your needs before acting on it, seeking advice from a financial adviser or stockbroker if necessary.

### DISCLAIMER

This publication has been prepared from a wide variety of sources, which InvestSMART Financial Services Pty Ltd, to the best of its knowledge and belief, considers accurate. You should make your own enquiries about the investments and we strongly suggest you seek advice before acting upon any recommendation.

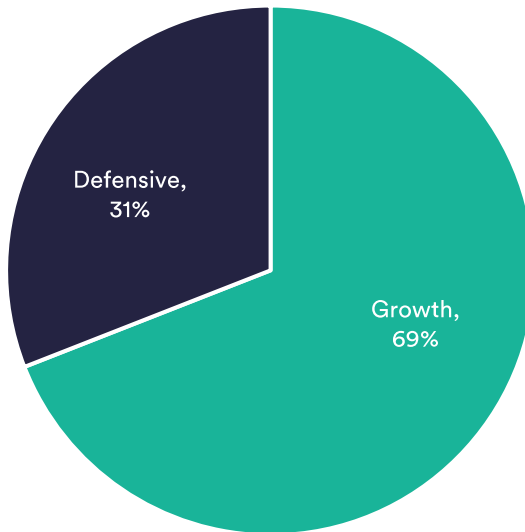
### PERFORMANCE

Past performance is not a reliable indicator of future results. Our performance figures are hypothetical and based on recommendations from Intelligent Investor using stock prices at date of publication. Brokerage costs have not been included. As stocks rise and fall, returns may be negative. We encourage you to think of investing as a long-term pursuit.

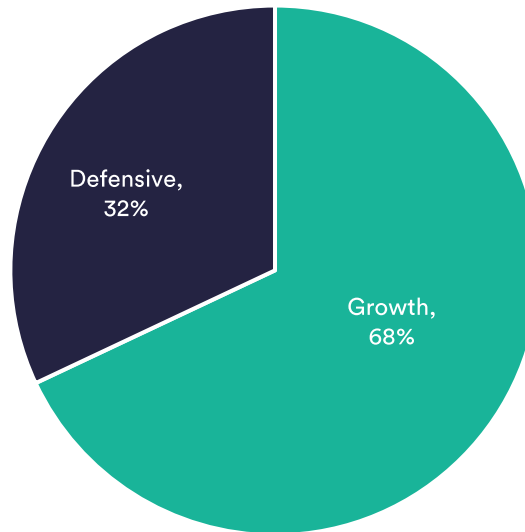
# InvestSMART's Ethical Growth

## Defining a 'Growth' Portfolio

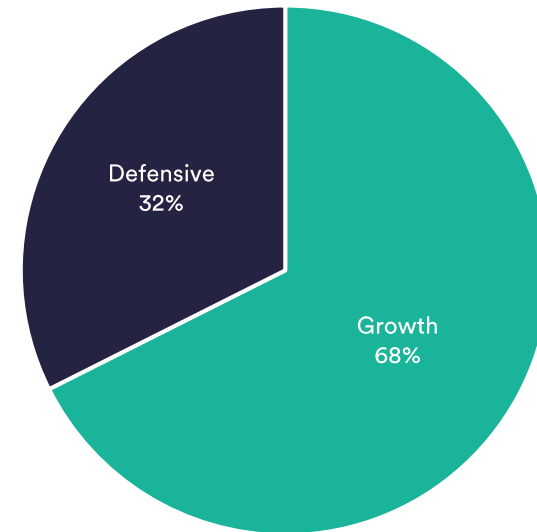
Asset Allocation – Ethical Growth



Asset Allocation - Growth



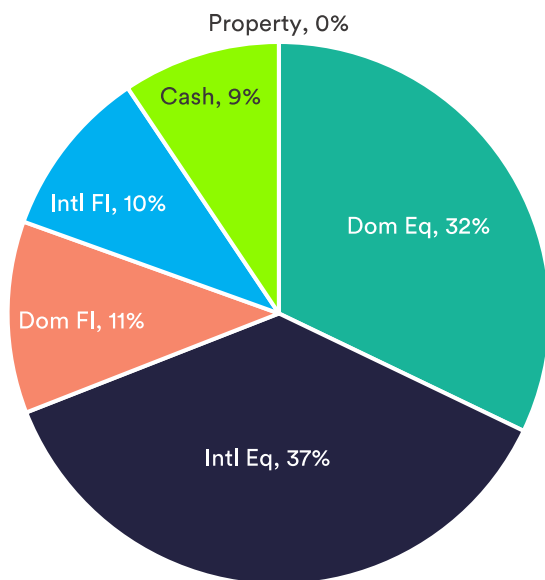
Asset Allocation - Peers



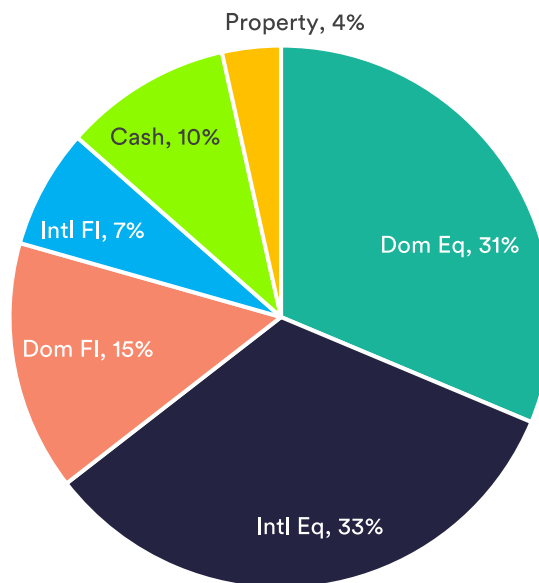
# InvestSMART's Ethical Growth

## Asset Allocation by Class

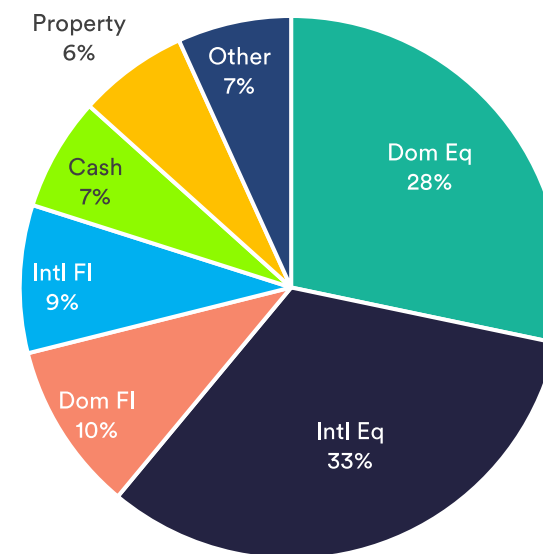
Class Allocation – Ethical Growth



Class Allocation - Growth



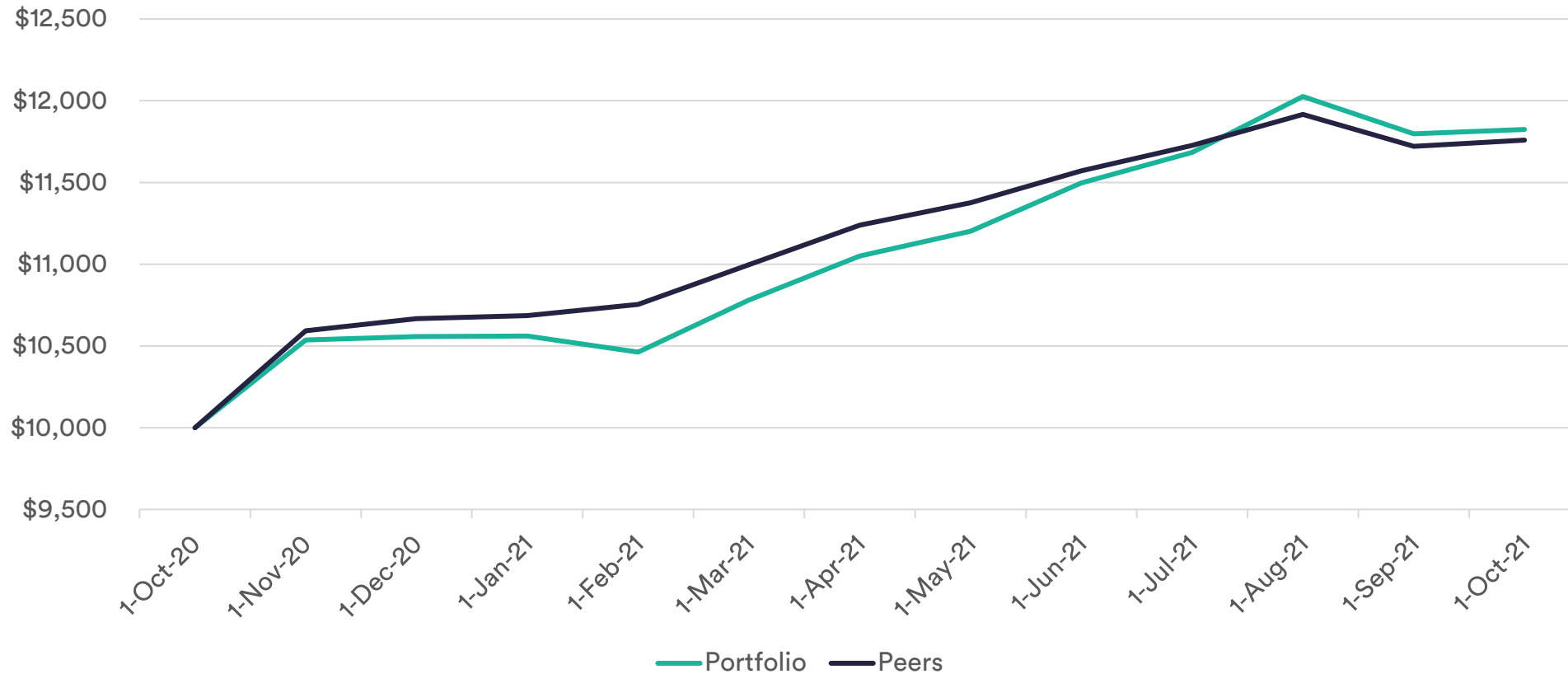
Class Allocation - Peers



# InvestSMART's Ethical Growth

## Performance

Performance - \$10k since inception





# InvestSMART's Ethical Growth

## Performance

### Performance – Ethical Growth

Performance to 31 October 2021	6 Months	1 Year	SI (p.a)		2 Years	3 Years	4 Years	5 Years	6 Years
InvestSMART Ethical Growth	7.00%	18.24%	18.24%						
Morningstar Aus Msec Growth TR AUD	6.69%	20.10%	20.10%		8.71%	10.76%	9.29%	9.92%	8.55%
Excess to Benchmark	0.31%	-1.87%	-1.87%						
Peers	4.62%	17.62%	17.59%		0.00%	0.00%		0.00%	
Excess to Peers	2.38%	0.62%	0.65%						

### Performance - Growth

Performance to 31 October 2021	6 Months	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	SI (p.a)
InvestSMART Growth	4.88%	18.02%	7.14%	9.66%	8.02%	8.96%	7.42%	7.65%
Peers	4.62%	17.62%	6.64%	8.09%		7.35%		6.34%
Excess to Peers	0.26%	0.41%	0.51%	1.58%		1.61%		1.30%

# InvestSMART's Ethical Growth

## Ethical Growth Holding Selection

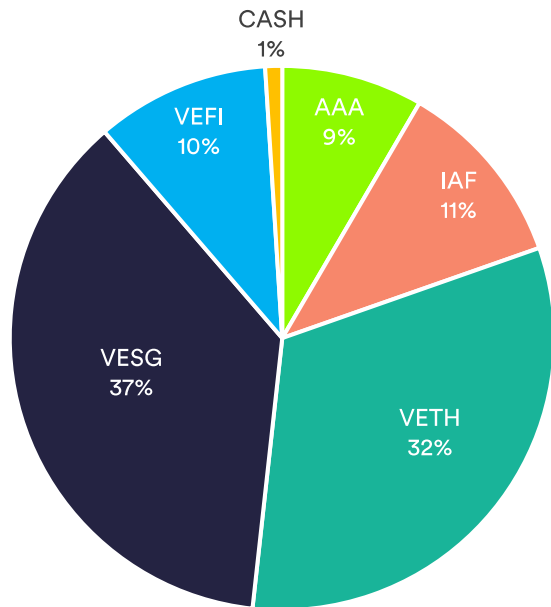
### InvestSMART's ETF selection process:

1. Liquidity – High in FUM and easily exchanged
2. Cost - Management Expenses Ratio (MER)
3. Price – Correct diversification
4. Market replication – Mimics the underlying index

# InvestSMART's Ethical Growth

## Ethical Growth Holdings

Ethical Growth Holdings Allocations



VESG - Vanguard Ethically Conscious International Share Index

VETH - Vanguard Ethically Conscious Australian Shares Index

IAF - iShares Core Composite Bond

VEFI - Vanguard Ethically Conscious Global Agg Bond Index (H)

AAA - Betashares Australian High Interest Cash



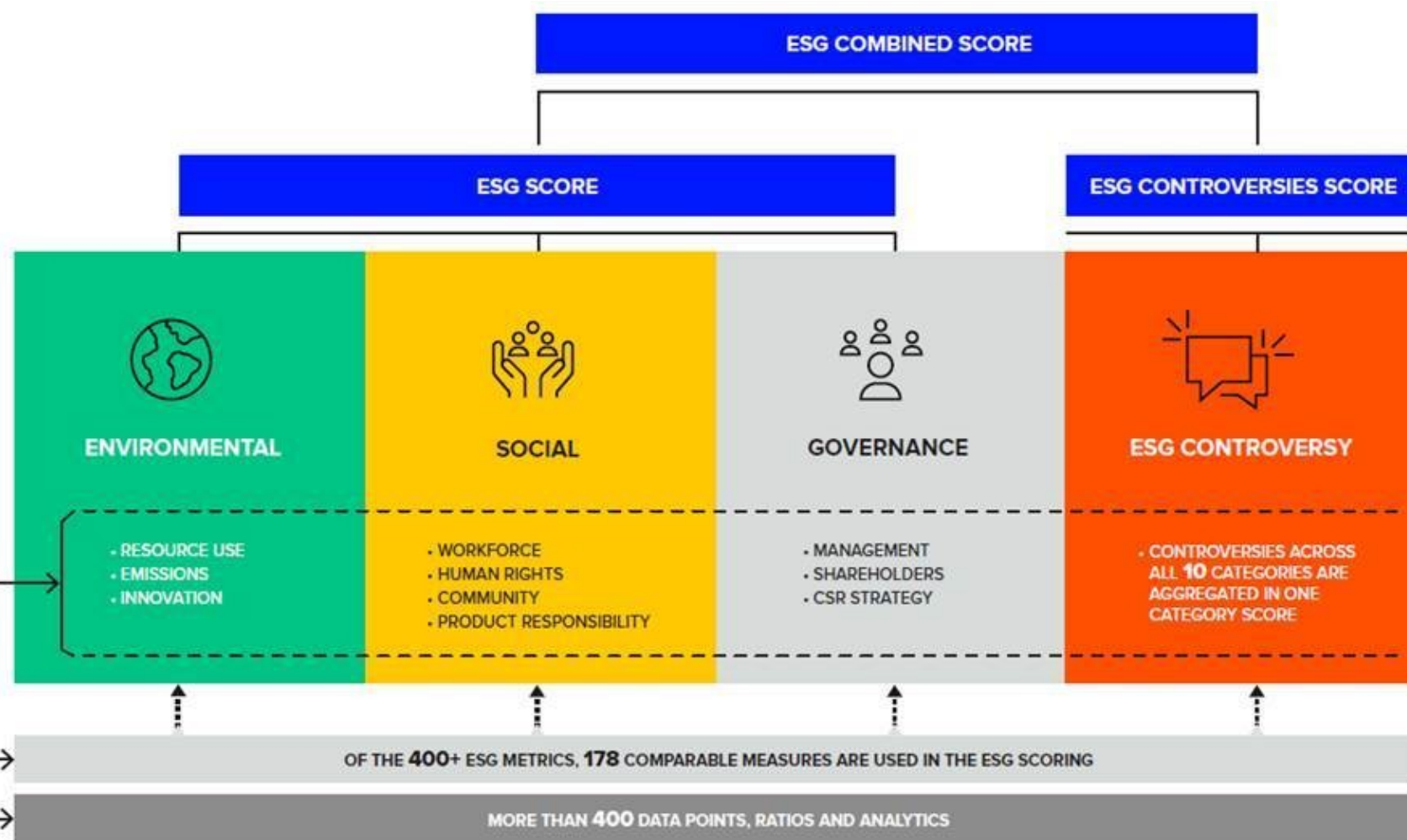
# InvestSMART's Ethical Growth

## ESG – Environmental, Social, Governance



CERTIFIED BY RIAA

CATEGORIES



Refinitiv ESG database methodology

# InvestSMART's Ethical Growth

## VETH - Vanguard Ethically Conscious Australian Shares Index

Objective: Seeks to track the return of the FTSE Australia 300 Choice Index before taking into account fees, expenses and tax

VETH provides low cost exposure to stocks listed on the ASX excluding companies with significant business activities involving fossil fuels, nuclear power, alcohol, tobacco, gambling, weapons, adult entertainment and a conduct related screen based on severe controversies.

### Top 10 holdings

1. Commonwealth Bank of Australia
2. CSL Ltd.
3. National Australia Bank Ltd.
4. Westpac Banking Corp.
5. Australia & New Zealand Banking Group Ltd.
6. Wesfarmers Ltd.
7. Macquarie Group Ltd.
8. Telstra Corp. Ltd.
9. Transurban Group
10. Goodman Group

The top 10 holdings represent 49.2% of the total ETF.



Vanguard Ethically Conscious Australian Shares ETF has been certified by RIAA according to the strict operational and disclosure practices required under the Responsible Investment Certification Program. See [www.responsibleinvestment.org](http://www.responsibleinvestment.org) for details.<sup>E</sup>

# InvestSMART's Ethical Growth

## VESG - Vanguard Ethically Conscious International Share Index

Objective: Seeks to track the return of the FTSE Developed ex Australia Choice Index (with net dividends reinvested) in Australian dollars before taking into account fees, expenses and tax.

VESG provides exposure to many of the world's largest companies listed in major developed countries. It offers low-cost access to a broadly diversified range of securities that excludes companies with significant business activities involving fossil fuels, nuclear power, alcohol, tobacco, gambling, weapons, adult entertainment and a conduct related screen based on severe controversies.

### Top 10 holdings

1. Microsoft Corp.
2. Apple Inc.
3. Alphabet Inc.
4. Amazon.com Inc.
5. Tesla Inc.
6. Meta Platforms Inc.
7. NVIDIA Corp.
8. JPMorgan Chase & Co.
9. UnitedHealth Group Inc.
10. Home Depot Inc.

The top 10 holdings represent 23.1% of the total ETF.



Vanguard Ethically Conscious International Shares Index ETF has been certified by RIAA according to the strict operational and disclosure practices required under the Responsible Investment Certification Program. See [www.responsibleinvestment.org](http://www.responsibleinvestment.org) for details.<sup>F</sup>

# InvestSMART's Ethical Growth

Benefits of investing in a Professionally Managed Account (PMA).

- Part of the capped fee range
- Easy to open an account with \$10,000 minimum investment
- Easy to add or re-allocate funds for existing PMAs
- No locked in periods
- Many account types
- Customisable

# InvestSMART's Ethical Growth

How to buy this investment via Fundlater

- One of the five portfolios to choose from using Fundlater
- Invest \$4,000 or more
- Add a \$6,000 non-recourse loan to top up your portfolio
- Your initial investment will be \$10,000



# Questions?

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